# Sam Brod Farber

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#### EDUCATION

University of Wisconsin-Madison; Bachelor of Business Administration

Graduated May 2019

- Double major: Real Estate and Finance
- Certificate: Digital Studies
- GPA 3.7/4.0

Fundación Ortega-Marañon and Universidad Carlos III de Madrid; Study Abroad

January-June 2018

· Conversational in Spanish

### REAL ESTATE EXPERIENCE

#### New Markets Tax Credit Asset Analyst

BAKER TILLY VICHROW KRAUSE, LLP

June 2019-Present

- Consultant for real estate projects that use New Markets Tax Credit financing
- Manage compliance reporting for seven Community Development Entities that have a total of over 60 projects across the country

#### Redevelopment Intern

HILLCREST DEVELOPMENT LLLP, Minneapolis, MN

June-August 2018

- Assisted co-workers from all areas of the company including property management, operations, environmental, development, and leasing gaining insights into how a successful development firm operates
- Completed "Portfolio Manager" reporting requirement for a 180,000 square foot building in Minneapolis
- Analyzed application of "Opportunity Zone" legislation to a specific property to determine if this new law could add value for the company

#### Intern

MADRIDEASY CONSULTORES, Madrid, Spain

January-May 2018

- Completed study/intern program including classroom learning and work experience with MadridEasy, a short-term housing company with apartment listings throughout Madrid
- Created promotional videos and reviewed apartment listing descriptions
- Serviced tenants, collected rent, and helped problem solve

#### Real Estate Market Analyst

MAD CITY DREAM HOMES - RE/MAX PREFERRED, Madison, WI

June-August 2017

- Analyzed listings for selling points, and consulted with both buyers and sellers
- Updated monthly market reports in Excel for madcitydreamhomes.com and built several new reports
- Created web page to provide people moving to Dane County with information about its school districts, government resources, and recreation

### Member

REAL ESTATE CLUB. UW-Madison

January 2017-May 2019

- Network with industry experts, classmates, and alumni at monthly meetings
- Team member of a case study analyzing a Madison office building construction loan

#### **LEADERSHIP**

### Campus Liaison

CAPITAL ENTREPRENEURS

January 2016-May 2019

- Liaison between Capital Entrepreneurs, a networking organization for Madison area entrepreneurs with more than 50 active members, and entrepreneurial student organizations on campus
- Organize local entrepreneurs to speak at student organization events and mentor student entrepreneurs
- Maintain Capital Entrepreneurs' website and track member's funding and employment data

### Vice President of Consulting/Team Leader

TAMID - Nationally Affiliated Consulting Student Organization

September 2015-December 2017

- Managed team leaders working with five different companies in establishing and achieving consulting goals through market research, competitive analysis, and social media
- Lead team in consulting for Medasense Biometrics, a medical technology start-up

## Risk Manager

ZETA BETA TAU FRATERNITY

January-May 2017

Learned, designed, and implemented risk management strategies to facilitate safety and relevant compliance

## AWARDS, HOBBIES, AND INTERESTS

- UW-Madison 100-hour challenge winner (cash prize), real estate valuation appraisal project award (cash prize)
- Environmental sustainability, tennis (high school team captain), hiking, reading, art history, and philanthropy